



EXCELLENCE IN GRINDING

THELEICO® Schleiftechnik GmbH & Co. KG is a traditional family-owned company which has been operating worldwide for more than 130 years and that is successfully active in many branches of industry in the field of precision grinding technology. The success and growth of our company in recent years has welded a strong team together. Now we need reinforcement and are looking for a committed team player as

TERRITORY SALES MANAGER FOR BELGIUM AND NETHERLANDS

(OPTIONAL GERMANY POSTAL CODE AREAS 26,48,49)

YOUR PROFILE

- » Many years of experience in selling technical consumer goods (in the best case of bonded abrasives)
- » Education in a metal technical job is an advantage, a minimum of basic knowledge of metalworking is required
- » A quick perception, a high degree of initiative and an independent and reliable way of working
- » Good negotiating skills and confident behaviour towards customers is a basic requirement
- » English and Dutch language (prerequisite) and German (for communication with the parent company) would be desirable
- » Familiar with common MS-Office applications
- » High willingness to travel in the given territory is another prerequisite
- » Technical understanding
- » Living close to the area is an advantage

YOUR TASKS

- » Independent control and coordination of sales activities, with the aim of increasing turnover
- » Personal and telephone support for our customers
- » Offer / order and complaint processing and tracking
- » Acquisition of new customers and support of our application technology staff
- » Organization of trade fairs in the sales territory
- » Market analysis

YOUR PERSPECTIVES

- » An interesting, diversified, future-oriented and safe workplace
- » Qualified training and promotion of professional and personal development
- » Fixed salary and performance-related commission
- » Company car
- » Home Office Equipment
- » Support during the training period by a mentor at company headquarters
- » A long-term and trusting professional future with performance-related remuneration in a modern
- » family business

Please send your complete application documents to: